

# HANDMADE GOODS WHOLESALE ORDER FORM & TERMS

ARTISAN LINE ITEMS, MINIMUM ORDER QUANTITIES (MOQ), LEAD TIMES & RETAILER AUTHORIZATION

## RETAILER / BOUTIQUE INFORMATION:

Store / Business Name: \_\_\_\_\_

Buyer Contact: \_\_\_\_\_

Tax ID / Reseller Permit #: \_\_\_\_\_

## ORDER TERMS & SHIPPING SPECIFICATIONS:

Order #: \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/20\_\_\_\_

MOQ: \$ \_\_\_\_\_ / \_\_\_\_ pcs Lead Time: \_\_\_\_ Weeks

Shipping Carrier: ☐ USPS ☐ UPS ☐ FedEx Ground

| SKU # | PRODUCT TITLE & ARTISAN SPECIFICATION | CASE PACK | WHOLESALE | MSRP     | QTY (PACKS) | TOTAL PRICE |
|-------|---------------------------------------|-----------|-----------|----------|-------------|-------------|
| 01    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 02    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 03    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 04    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 05    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 06    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 07    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |
| 08    |                                       | ____ pcs  | \$ _____  | \$ _____ | [   ]       | \$ _____    |

## WHOLESALE POLICIES & ORDER TERMS:

Payment: First orders pre-paid via credit card or ACH. Net 30 for reorders.

Fulfillment: All items handmade to order. Standard production 2-3 weeks.

MSRP Compliance: Retailers agree to adhere to suggested retail pricing.

Damages: Discrepancies must be reported within 5 days of delivery.

Exclusivity: Zip code protection available for annual spend > \$5,000.

## WHOLESALE ORDER SUMMARY:

SUBTOTAL WHOLESALE: \$ \_\_\_\_\_

ESTIMATED FREIGHT & INS: \$ \_\_\_\_\_

APPLICABLE SALES TAX: \$ \_\_\_\_\_

**TOTAL ORDER AMOUNT:** \$ \_\_\_\_\_

## RETAIL BUYER AUTHORIZATION & PURCHASE COMMITMENT:

Buyer Authorized Officer: \_\_\_\_\_

Signature & Date: \_\_\_\_\_ / \_\_\_\_ /20\_\_\_\_

Maker / Brand Representative: \_\_\_\_\_

Signature & Date: \_\_\_\_\_ / \_\_\_\_ /20\_\_\_\_